

Humana's Path to Growth

- Organic Growth and Job Creation in The Region
- Wellness Program Partnerships – The New Employer Paradigm
- Humana's Mergers and Acquisitions Activities with Concentra:
 – A Major Shift in the Health Care Landscape

October 12, 2011

Tim Cappel, Market President
 Humana of Ohio, Inc.

How do established firms in changing marketplaces innovate to drive near-term growth, but which also positions them for achievement in futures far from certain? Join Tim Cappel at ACG Cincinnati's October luncheon to learn how he 'strategized for success' in Humana's markets and today's economy.



In July 2005, Tim Cappel became Market President for Humana Health Plan of Ohio and is responsible for Humana's Ohio markets, including Greater Cincinnati, Dayton and Northern Kentucky, as well as Ohio expansion, as Humana continues its statewide growth.

He credits the firm's success to its people, attention to detail, innovative products and technology, and which are the key factors in Humana's market share increases and membership growth - now over one-half million members.

SPONSORED BY



If you are not yet a member of ACG, what are you waiting for? To join, go to www.acgcincinnati.org and look for the [Join tab](#). We'd love for you to join us!

YES! I'll attend the ACG Cincinnati Luncheon on October 12, 2011

Please print or type information. ACG Member Non-Member/Guest

Name _____

Company _____

Address _____

City / State / Zip _____

Phone / Fax _____

Email _____

ACG Member _____ = Complimentary / Non-Member or Guest \$50 x _____ = \$ _____

AMEX MasterCard Visa Check attached

Name on card (please print) _____

Account #: _____ Expiration Date: _____ Signature: _____

Make check payable and return to: ACG Cincinnati | 136 South Keowee Street | Dayton, OH 45402 | info@acgcincinnati.org

WHEN:

Wednesday, October 12, 2011
 11:30 a.m. – Registration & Networking
 Noon – 1:30 p.m. – Luncheon Program

WHERE:

The Cintas Center

Xavier University
 3800 Victory Parkway
 Cincinnati, OH 45207

REGISTRATION FEES:

ACG Cincinnati Members - \$0
 Non-Member Guest - \$50

Pre-registration is required

Call: (866) 500-ACGC (2242)

Fax (937) 222-5794
info@acgcincinnati.org
www.acgcincinnati.org

RESERVATION DEADLINE

Thursday, October 6th at noon.

Payment for reservations not cancelled by 4:00 p.m. on the 6th is due in full.

Unpaid No Shows will be invoiced with payment due upon receipt.

Members with "all-inclusive plans" who make reservations and no show will be invoiced the member rate of \$30.00 with payment due upon receipt.

If you have any questions please call the ACG Cincinnati office

2011/2012 Board of Directors

President

Derrick Wilson, Grant Thornton LLP

President-Elect

Ashley Hess, Baker Hostetler, LLP

First Vice President

Aric Hassel, Bank of Kentucky

Treasurer

Tom Paquette, Midwest Opportunity Fund

Immediate Past President

Todd Pfister, Strategic Employee Benefit Services

Directors

Doug Bolton, Cassidy Turley

Eileen Clemmons, Chase Business Credit

Tom Cooney, Cooney Faulkner & Stevens

Gene Fugate, KeyBank

Natalie Galbato, Convergys

Mark Glassmeyer, Norris Products Corp.

Brett Heekin, TechBrite

Jack Maybury, Derringer Company

Glenn McEachern, Fifth Third Bank

Dave Neyer, Al. Neyer, Inc.

David Owens, Full Service Networking

Alan Piker, CresaPartners

Mark Reitzes, Huntington Bank

Harry Robinson, Vistage International